

## MAHLE business year 2006 - At a glance

# MAHLE

*Driven by performance*

	<b>2005</b> in million Euro	<b>2006</b> in million Euro	<b>Change</b> in %
<b>Sales</b>	<b>4,122</b>	<b>4,314</b>	<b>4,7%</b>
- Europe	2,275	2,337	2,7%
- America	1,068	1,213	13,6%
- Asia/Pacific	779	765	-1,8%
- Piston systems	1,261	1,279	1,43%
- Cylinder components	460	483	5,00%
- Valve train systems	511	527	3,13%
- Air management systems	645	690	6,98%
- Liquid management systems	521	510	-2,11%
- Profit centers	724	825	13,95%
<b>Income from ordinary business activities</b>	<b>275</b>	<b>295</b>	<b>7,3%</b>
in % of sales	6,67%	6,84%	
<b>Net income</b>	<b>159</b>	<b>192</b>	<b>20,8%</b>
in % of sales	3,86%	4,45%	
<b>Capital expenditure for tangible fixed assets</b>	<b>288</b>	<b>264</b>	<b>-8,3%</b>
<b>Expenditure for R&amp;D</b>	<b>219</b>	<b>242</b>	<b>10,5%</b>
<b>Headcount</b>	<b>37,419</b>	<b>38,603</b>	<b>3,2%</b>
- Germany	8,973	8,850	-1,4%
- Europe (incl. Germany)	17,436	17,727	1,7%
- America	13,069	13,520	3,5%
- Asia/Pacific	6,914	7,356	6,4%
<b>Balance-sheet total</b>	<b>3,027</b>	<b>3,277</b>	<b>8,3%</b>
<b>Equity capital</b>	<b>1,271</b>	<b>1,363</b>	<b>7,2%</b>
<b>Equity ration</b>	<b>42,0%</b>	<b>41,6%</b>	<b>-1,0%</b>