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**MAHLE NORTH AMERICA PRODUCTION PURCHASING**  
**GENERAL TERMS AND CONDITIONS**  
**EFFECTIVE DATE: November, 2017**

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# **PRODUCTION PURCHASING GENERAL TERMS AND CONDITIONS**

## **1 The Parties and Supplies Covered by the Order**

- 1.1 Parties. MAHLE, as used in these Terms, means the buyer identified on the face of MAHLE's Master Business Award Letter or Purchase Order, which may be any of the MAHLE North American affiliates. Seller is identified on the face of the Master Business Award Letter or Purchase Order.
- 1.2 Supplies. These General Terms and Conditions ("Terms") apply to the purchase of the goods and/or services ("Supplies") identified in a Master Business Award Letter or Purchase Order issued by MAHLE to Seller, as defined in §1.1.

## **2 The Terms of the Order**

- 2.1 Terms of the Order. The Order may consist of the following MAHLE documents, which are sometimes referred to collectively as the Terms of the Order: (i) Master Business Award Letter; (ii) these Terms; (iii) Purchase Order; (iv) Material Releases to Seller pursuant to MAHLE's Purchase Order; (v) Exhibits and other documents attached to the Order; and (vi) Supplier Code of Conduct ("MAHLE's Policy"), as revised by MAHLE from time to time. MAHLE's Policy is available in the download center found by clicking the Supplier link at [www.mahle.com](http://www.mahle.com). Seller is responsible for keeping current regarding the terms of MAHLE's Policy. The parties will interpret each term of the Order so that all of the provisions have given as full effect as possible. In the event of a conflict between the Terms, the order of precedence shall be: first, the Master Business Award Letter, second, the Purchase Order; third, applicable Customer Requirements; and fourth, these Terms. Customer means any entity to which MAHLE, directly or indirectly, sells Supplies, or sells any goods or services into which MAHLE incorporates the Supplies, including any original equipment manufacturer and any upper tier supplier to an original equipment manufacturer ("Customer").
- 2.2 Seller Acceptance. The Order is an offer by MAHLE to purchase the Supplies from the Seller on the terms of the Order. The contract is formed when the Seller accepts the offer from MAHLE. This occurs upon the earlier of: (a) the Seller beginning work or performance; (b) the Seller notifying MAHLE of its acceptance of the offer; and (c) any other conduct that recognizes the existence of a contract with respect to the subject matter of the Order. However, written acceptance is not necessary for acceptance and contract formation. The Order does not constitute an acceptance of any offer or proposal made by Seller. Seller acknowledges that: (i) a request for quotation or similar document issued by MAHLE is not an offer by MAHLE; and (ii) any response by Seller to a request for quotation or similar document issued by MAHLE is not an offer by Seller. If this Order is found to be an acceptance of any prior offer or proposal by Seller, such acceptance shall be limited to the Terms of the Order.
- 2.3 Seller's Terms Rejected. Any additional or different terms proposed by Seller are expressly rejected by MAHLE and are not part of the Order. The Order is limited to and conditional upon Seller's acceptance of these terms exclusively. However, additional or different terms proposed by Seller shall not operate as a rejection of this Order if Seller commences work or otherwise accepts MAHLE's offer, in which case this Order shall be

deemed accepted by Seller without any additional or different terms.

- 2.4 Entire Agreement. The Order is the entire agreement between the parties regarding the Supplies and supersedes any prior agreements, prior orders, quotations, proposals, negotiations or understandings of the parties regarding the Supplies, whether written or oral. No modification shall be effective unless in writing and signed by MAHLE's authorized purchasing representative.

### 3 Quantity; Blanket Orders; Material Releases

- 3.1 Material Releases. Unless specified differently in the Order, Seller shall deliver Supplies in strict conformance with the dates, times, quantities and delivery locations identified by MAHLE as firm orders in releases, manifests, broadcasts or similar releases ("Material Releases"). Time, quantities and location are of the essence pursuant to the Order and Seller agrees to 100% on-time delivery of the quantities and at the times specified by MAHLE. Section 3.4 shall govern any information that is not identified in a Material Release.
- 3.2 Capacity. By accepting the Order, Seller warrants that it can manufacture or produce up to 120% of any production capacity requirements specified in the request for quotation or otherwise, as agreed by MAHLE in writing, without the imposition of overtime charges or other surcharges. If MAHLE's requirements exceed 120% of such capacity requirements, then Seller shall promptly propose a plan for satisfying such increased requirements, which plan shall be implemented upon MAHLE's written approval. Upon MAHLE's written approval of Seller's proposed plan, Seller shall implement and process the plan as a "change" in accordance with §9.
- 3.3 Resources. Seller is responsible for obtaining and maintaining all raw materials, inventories, and other resources necessary to manufacture the Supplies necessary to meet MAHLE's delivery requirements. MAHLE shall have no obligation to purchase raw materials, inventory or Supplies manufactured beyond those identified as firm orders in Material Releases.
- 3.4 Blanket Orders. If the Order does not specify a fixed quantity or states zero, "blanket", "per release," then MAHLE is placing a Blanket Order ("Blanket Order"). If the Order is a Blanket Order, then MAHLE shall purchase the percentage of MAHLE's requirements for the Supplies specified in the Order. If a Blanket Order does not state a specific percentage, then the percentage requirement is 100% and Seller will provide MAHLE with 100% of MAHLE's requirements for Supplies. In instances where MAHLE commits in the Order to only purchase its Supplies from Seller or where the Blanket Order is for 100% of MAHLE's requirement for Supplies, then MAHLE will purchase its Supplies exclusively from Seller. In any instance, MAHLE may purchase and use parts from other suppliers for purposes of: (i) trial production testing or similar purposes; and/or (ii) protecting against actual or potential shortages or disruptions in supply from Seller, as expressly permitted in the Order.
- 3.5 Forecasts. Seller acknowledges that any estimates or forecasts of production volumes or length of program, whether issued before or during the term of the Order and whether from MAHLE or its Customer, are for: (i) informational purposes only, and (ii) are subject to

change from time to time, (iii) shall not be binding upon MAHLE or its Customer, and (iv) shall not modify the duration of the Order as set forth in §15.1. Seller bears all risks with respect to such changes or with respect to any discrepancies between such estimates or forecasts and the actual production volumes or length of program. Seller cannot use any changes or discrepancies between the estimates or forecasts and the actual production volumes or length of the program as a basis to terminate its contractual obligations to provide Supplies to MAHLE or as a basis to request a higher price for the Supplies.

- 3.6 EDI. MAHLE may require Seller to participate in electronic data interchange (“EDI”) or similar inventory management program, at Seller's expense, for notification of Material Releases, shipping confirmation and other information. MAHLE may require Seller to utilize any other MAHLE designated electronic communication system for payment, logistics, quality or other purpose. Seller agrees that any MAHLE designated communication system satisfies any legal requirement for a writing or signature.

## 4 Shipping and Delivery

- 4.1 Delivery Terms. Delivery terms are specified on the face of the Order. If MAHLE does not specify any terms in the Order, then, Seller must deliver the Supplies Free Carrier (FCA), Seller's dock. If the Seller delivers the Supplies Free Carrier (FCA), Seller is responsible for loading the Supplies on the specified carrier at Seller's dock and assumes the cost and risk of loss for loading at Seller's dock.

### 4.2 MAHLE Requirements.

- 4.2.1 Seller shall properly pack, mark, and ship Supplies, with proper related documentation, according to MAHLE's requirements provided in the Order including use of specified carrier or method of transportation, point of destination, and shipping on Saturdays and holidays.
- 4.2.2 Seller shall comply with the requirements of the involved carriers and the country of destination. Seller shall assure delivery free of damage and deterioration. All labeling, marking and packaging shall be at Seller's expense, unless expressly agreed otherwise in the Order.
- 4.2.3 Seller shall promptly provide MAHLE with the characteristics and quantity of all ingredients (and any changes in the ingredients) of the Supplies in the form requested by MAHLE.
- 4.2.4 All shipment of goods to MAHLE must include two (2) packing slips. For Supplies shipped via truck, Seller shall enclose one (1) packing slip (or packing slips sets in the case of multiple item shipments) in an envelope and attach one (1) packing slip to the bill of lading and deliver it to MAHLE's receiving department upon delivery of the Supplies.
- 4.2.5 MAHLE has no obligation to pay any invoices if Seller fails to meet the requirements stated above and if Seller fails to provide the following information on invoices and packing slips: (i) MAHLE-assigned supplier code; (ii) purchase order number; (iii) part number; (iv) the release number on Blanket Orders; (v) the “Ship-to” address; (vi) MAHLE-assigned plant location code; (vii) invoice-to address; and

(viii) whether containers used are “returnable” or “non-returnable”, in addition to all other invoice requirements of this Order.

- 4.2.6 Seller certifies that it will ship or make available the Supplies, as pertinent to the shipping terms, from the location stated in the Order. Any proposed change in the location by Seller must be approved by MAHLE by advance written notice. MAHLE shall review any proposed change for its effect on transit time, freight costs, packaging methods, and other significant impacts on MAHLE. Seller shall be responsible for all increased transportation and other costs unless otherwise agreed by MAHLE in writing.
- 4.2.7 Seller must ship the Supplies in accordance with the delivery schedules in the Material Releases. Premium shipping expenses and/or other related expenses incurred to meet the delivery schedules set forth in Material Releases are Seller’s responsibility.
- 4.2.8 Seller shall not make any early deliveries unless MAHLE approves the early deliveries in advance and in writing. If Seller makes Supplies available earlier than the agreed delivery date, MAHLE reserves the right to charge Seller for all costs incurred for picking up the Supplies on the earlier date. If MAHLE does not return the Supplies that Seller makes available early, then MAHLE shall store the Supplies until the agreed delivery date at Seller’s expense and risk. In the case of an early delivery, MAHLE will use the agreed delivery date as the basis for calculating the date of payment.
- 4.2.9 Seller shall deliver the agreed delivery quantities completely in one shipment to MAHLE. MAHLE shall accept partial deliveries only if MAHLE has agreed to the delivery in advance and in writing. In case of agreed partial deliveries, Seller shall indicate the remaining quantity that has not been delivered on the packing slip. MAHLE may postpone payment for the Supplies until Seller makes the remaining quantity available for pick-up.
- 4.2.10 Seller shall not make any surplus deliveries without MAHLE’s advance written approval. If Seller makes any surplus deliveries without MAHLE’s advance written approval, then MAHLE may, at Seller’s expense, either return the surplus Supplies to Seller or warehouse the surplus Supplies.
- 4.2.11 To the extent Seller uses MAHLE-owned returnable containers (“Containers”):
- a. upon MAHLE’s request, Seller shall use any system required by MAHLE for monitoring the location of the Containers;
  - b. Seller agrees to take good care of the Containers in the use and storage thereof. Seller, at its own cost and expense, shall service and maintain the Containers in proper working condition;
  - c. Seller shall: (1) keep the Containers in a safe and secure area when not in use; (2) keep Containers clean; (3) restrict the use and operation thereof to safe, careful and competent personnel selected, employed and controlled

by Seller; (4) assure that the Containers is operated with all safety equipment and/or devices require for operation of the Containers and/or required by law; (5) prohibit anyone other than duly authorized personnel of MAHLE from making any repairs, maintenance or adjustments to the Containers (unless otherwise previously authorized, in writing, by MAHLE); and (6) notify MAHLE immediately of any accident affecting the Containers, setting forth all relevant facts, and thereafter promptly furnishing MAHLE, in writing, all information required by MAHLE in connection therewith. Seller shall be liable for any and all loss or damage to the Containers due to its failure to observe any of the foregoing;

- d. if the Containers are damaged or any part or component thereof fails as the result of overloading or abusive or other improper usage, Seller agrees to pay promptly, on receipt of invoices from MAHLE, all costs and expenses incurred by MAHLE in connection with repairing the damages to the Containers; and
- e. upon the expiration or termination of the Order, Seller will return all Containers to MAHLE.

4.3 Delay in Delivery. If Seller, for any reason, does not comply with MAHLE's delivery schedule or any other requirement of a Material Release or Order, MAHLE may, in its sole discretion: (a) approve a revised delivery schedule; (b) require expedited or premium shipment of any of the Supplies; or (c) cover, and adjust any quantity requirement pursuant to the Order accordingly. Seller shall be liable for all excess costs and for all other direct, consequential, and incidental damages MAHLE incurs as a result of Seller's non-compliance including: (i) additional transportation costs; (ii) the cost of any production disruption; and (iii) the cost of obtaining goods from an alternate source. MAHLE's rights pursuant to this Section are at Seller's sole expense, at MAHLE's sole discretion and in addition to and without prejudice to any other right or remedy available to MAHLE.

#### 4.4 Title.

4.4.1 Except for Tooling (as defined in §18.1), and unless otherwise specified, MAHLE shall take title to all Supplies upon the earlier of: (i) delivery and acceptance of the Supplies at MAHLE's plant; or (ii) payment by MAHLE for all or part of the purchase price of identified Supplies. MAHLE and Seller agree that Supplies are identified upon fabrication unless the Supplies are part of Seller's standard stock and sold to other buyer in addition to MAHLE, in which case the Supplier are identified when Seller marks or otherwise designated the Supplies as relating to the Order.

4.4.2 If the Supplies are Tooling, MAHLE shall take title upon fabrication or acquisition by the Seller, regardless of payment. Taking title will not relieve MAHLE of its obligation to pay for the Tooling in accordance with the Order.

4.4.3 Seller shall comply with MAHLE's Property requirements (as defined in §16) with respect to any Supplies to which MAHLE has title but which are in the custody or control of Seller or Seller's suppliers, contractors or agents.



- 4.5 Country of Origin. Upon MAHLE's request, Seller shall promptly furnish to MAHLE all certificates of origin or domestic value-added and all other information relating to the costs and places of origin of the Supplies to comply fully with all customs, tariffs and other applicable Laws (as defined in §25). Seller warrants that any such information that it supplies to MAHLE is true and that all prices pursuant to the Order will be made at not less than fair value pursuant to the Anti-Dumping Laws of the countries where the Seller exports the Supplies.
- 4.6 Hazardous Materials. Seller agrees to comply with all Laws (as defined in §25) relating to any hazardous or restricted material that is an ingredient or part of the Supplies. Seller will give MAHLE sufficient warning in writing, including appropriate labels, containers, packing, handling, disposal and recycling instructions, material safety data sheets and certificates of analysis for any materials.

## 5 Price and Payment

- 5.1 Price. The purchase price for the Supplies is stated on the face of the Master Business Award Letter or Purchase Order. Unless otherwise stated in the Order, the purchase price: (i) is a firm fixed price for the duration of the Order and not subject to increase for any reason, including increased raw material costs, increased labor or other manufacturing costs, increased development costs, or changes in volumes or program length from those estimated or expected; (ii) is inclusive of all federal, state, provincial, and local taxes and any duties applicable to provision of the Supplies; and (iii) is inclusive of all storage, handling, packaging and all other expenses and charges of Seller. Seller recognizes that it assumes all risks with respect to cost changes and variances in volumes and program length.
- 5.2 Sales Tax.
- 5.2.1 The Order identifies the Supplies as industrial processing and may be exempt from sales taxes. In such case, the tax identification number and/or other exemption information are stated in the Order or are otherwise provided by MAHLE.
- 5.2.2 An industrial processing exemption applies to property used or consumed in the transformation, alteration, or modification of tangible personal property by changing the form, composition, or character of the property for ultimate sale at retail or for sale to another processor for further processing and ultimate sale at retail. The industrial processing exemption does not include property that is or becomes affixed to real estate, office supplies, administrative office equipment, or vehicles licensed for public highway use, except when the vehicle is used to mix and agitate materials added at the plant or job site in the concrete manufacturing process. Industrial processing also does not include the receipt or storage of raw materials extracted by the user or consumer or the preparation of food or beverages by a retailer for retail sale.
- 5.3 Payment Notice. Unless otherwise stated in the Order, payment notices, whether electronic or paper copy, shall be issued on or after delivery of the Supplies to MAHLE and payment shall be deemed to occur upon issuance of payment by MAHLE. Supplier shall pay MAHLE in U.S. dollars unless otherwise agreed by MAHLE in writing. Seller shall, at

its expense, comply with MAHLE's instructions and policies with respect to the form, content and method for submission of invoices.

- 5.4 Payment Terms. MAHLE shall pay invoices for Supplies that are not subject to dispute and properly presented in accordance with the requirements of the Order, including §§4.1 and §5.3. If the payment date is not a business day, payment shall be due the next business day. In the event MAHLE disputes a payment, the applicable payment period shall begin when the invoice is properly presented or the dispute is resolved. In the event of dispute, the parties will work together to resolve the disputed claim. MAHLE may recover any amount due by Seller to MAHLE by setoff in accordance with §5.7. Seller shall pay any amounts owed to MAHLE net thirty (30) days from the date of invoice or demand.
- 5.5 Directed Supplier. If the Customer directed, recommended, or requested that Seller be the source from whom MAHLE is to obtain the Supplies: (i) MAHLE will pay Seller for the Supplies only after and to the extent of, and in proportion to, MAHLE 's actual receipt of payment from the Customer for those goods into which MAHLE incorporates the Supplies and/or the services; (ii) any lengthening of the Customer's payment terms to MAHLE for those goods into which MAHLE incorporates the Supplies and/or services will automatically lengthen the payment terms as between MAHLE and Seller by the same amount of time; and (iii) within three (3) business days of any change in price, specifications or other terms negotiated or proposed between Seller and the Customer, Seller shall notify MAHLE in writing and immediately adjust its invoices to reflect any price reduction, provided that no change will be binding on MAHLE without MAHLE 's written approval.
- 5.6 Best Price. The Seller warrants that the prices for the Supplies sold to MAHLE are no less favorable than those that the Seller currently extends to any other of its Customers for the same or similar Supplies in similar quantities. If the Seller reduces its prices to third parties during the term of the Master Business Award Letter or Purchase Order for the same or similar Supplies in similar quantities, the Seller will correspondingly reduce the prices charged to MAHLE.
- 5.7 Set Off. In addition to any right of setoff or recoupment provided to MAHLE by law, MAHLE shall be entitled at any time to set off or recoup against sums payable by MAHLE to Seller or any of its affiliates any amounts for which MAHLE determines in good faith the Seller or any of its affiliates is liable for pursuant to any Order or other agreements. MAHLE may do so without notice to the Seller.
- 5.8 Payment Not Acceptance. Seller's payment for the Supplies shall not constitute acceptance of Supplies, nor will it limit or affect any of MAHLE's rights or remedies.
- 5.9 Credits. Credits or benefits resulting from the Order, including trade credits, export credits or the refund of duties, taxes, or fees, belong to MAHLE. Seller will provide all information and certificates, including NAFTA Certificates of Origin, necessary to permit MAHLE, or its Customers, to receive these benefits or credits.
- 5.10 Direct Dealing. Seller shall not sell (or otherwise supply) the Supplies to any MAHLE Customer and/or competitor unless Seller has obtained MAHLE's expressed written approval. Further, Seller shall not solicit or sell Supplies and/or Service Parts (as defined in

§10.1) to aftermarket suppliers or to end users. This provision does not apply to Supplies that are part of Seller's standard stock.

## 6 Competitiveness

Seller agrees to be competitive in price, quality, capacity, delivery and timeliness (collectively defined as "Competitiveness"). Seller agrees that MAHLE can audit Seller, as described in §13, so as to verify Seller's Competitiveness. In the event MAHLE makes a good faith determination that Seller is not compliant with the Competitiveness requirement, Seller shall provide a remediation plan acceptable to MAHLE in its reasonable discretion within fifteen (15) business days. If Seller fails to provide or comply with an acceptable remediation plan, MAHLE may at its option terminate all or part of the Order for Cause as defined in §15.2.2.

## 7 Inspection; Non-Conforming Supplies

7.1 MAHLE may inspect and evaluate all Supplies, Tooling, materials used to manufacture Supplies, and all services at times and places designated by MAHLE, upon reasonable notice to the Seller.

7.2 Rejection. Notwithstanding payment or any prior inspection, MAHLE may revoke acceptance, reject or require correction and/or return to Seller, at Seller's expense and risk of loss, any Supplies that are defective or non-conforming. If MAHLE rejects defective or non-conforming Supplies, the quantities pursuant to the Order will be reduced unless MAHLE otherwise notifies Seller, and Seller will not replace reduced quantities without a new Purchase Order or Material Release from MAHLE.

7.3 Corrective Action. Promptly upon learning of defective or non-conforming Supplies, Seller will develop, document, and implement corrective actions in accordance with all applicable quality control policies and standards of MAHLE and its Customers and subject to MAHLE's approval. Seller shall provide the corrective action plan to MAHLE and promptly notify MAHLE of test results, plan progress and any other material events pertinent to the corrective action plan. If MAHLE determines that Seller is unable to satisfy its responsibilities with respect to a corrective action plan, then MAHLE (or its designee) may perform all or part of these responsibilities at Seller's expense and without tests or contract with a third party to perform the tests. The costs of these tests shall be borne by the Seller and shall not relieve Seller of any obligation pursuant to the Order. Seller will also immediately notify MAHLE in writing when it becomes aware of any ingredient, component, design or defect in the Supplies that is or may become harmful to persons or property. Payment for non-conforming Supplies is not an acceptance, does not limit or impair MAHLE's right to assert any legal or equitable remedy, and does not relieve Seller's responsibility for latent defects.

7.4 Return and Replacement. If MAHLE rejects the Supplies, subject to corrective action or otherwise non-conforming, Seller shall, without prejudice to any other right or remedy of MAHLE, at MAHLE's sole discretion and at Seller's sole expense:

7.4.1 Accept return of the Supplies to Seller at full invoice price, plus transportation charges;

7.4.2 Replace the Supplies with conforming Supplies;

7.4.3 Correct at any time prior to shipment from MAHLE's plant Supplies that fail to meet the requirements of the Order; and/or

7.4.4 Reimburse MAHLE for all reasonable expenses that result from any rejection or correction of defective Supplies.

7.5 Customer Warranty and Liability Claims. Seller understands that MAHLE may be subject to: (i) warranty, liability and other claims from its Customer; (ii) participation in Customer quality and warranty programs, including cost-sharing programs and related obligations (collectively "Customer Warranty Programs"). This Section addresses procedures and obligations that apply when the Customer Warranty Programs are related in whole or in part to the Supplies. This Section supplements, not supersedes, Seller's obligations pursuant to other Terms and does not limit MAHLE's rights pursuant to those other Terms.

7.5.1 If the Supplies contain defects that result in warranty and/or liability claims, the Seller shall carry out tests to establish the cause of these defects and shall document them in a suitable form. MAHLE shall agree to the test extent and depth taking into account its Customer's demands. The Seller shall immediately notify MAHLE about the test results. MAHLE and Seller shall agree to a corrective plan and implementation dates.

a. The Seller shall carry out regular reviews/audits regarding the effectiveness of the corrective action and shall inform MAHLE accordingly.

b. If the Seller is unable to carry out its own tests, MAHLE, at Seller's expense, shall perform these tests or arrange for contract with a third party to perform the tests.

7.5.2 If MAHLE incurs liability pursuant to a Customer Warranty Program related in whole or in part to the Supplies, the Customer's determination of liability shall be conclusive with respect to Seller's liability to MAHLE. If the liability relates in part to the Supplies and in part to other causes, the MAHLE liability to the Customer shall be equitably allocated. For purposes of this §7.5, "liability" shall include, in addition to a payment to Customer, the replacement of parts, participation in other remediation activities, and all other costs related to such liability.

7.5.3 MAHLE and the Seller, or the appropriate representative, shall settle, invoice and remunerate the warranty and/or liability claims. MAHLE may debit Seller's account with the invoiced amount. In the event that a debit is not possible, the payment terms for warranty claims are as follows: (a) net thirty (30) days on claims with no parts to return; and (b) net forty-five (45) days from part ship date on claims requiring inspection.

7.5.4 The warranty term for Supplies installed in automobiles, trucks, and commercial vehicles shall be the greater of: (i) five (5) years for cars, three (3) years for trucks, and three (3) years for commercial vehicles; (ii) the warranty period

provided by applicable law, (iii) as stated in the Master Business Award Letter between MAHLE and Seller; or (iv) the warranty period offered by MAHLE or its Customer to end-users for the products MAHLE incorporates into the Supplies. It is the Seller's responsibility to understand the Customer(s)' policies and procedures for which MAHLE uses the Supplies and the warranty term of those Customers. The warranty term shall commence at the date of initial start-up of the vehicle by the end user.

7.6 Warranty for Zero Mileage Defects. This Section describes certain procedures and obligations that will typically apply to zero mileage defects, as defined below. This Section supplements, not supersedes, Seller's obligations pursuant to other provisions of the Terms and does not limit MAHLE's right to modify the procedures or apply different procedures in a particular circumstance

7.6.1 Zero mileage defects are defects that become known:

- a. with respect to incoming Supplies;
- b. during further processing of semi-finished products;
- c. on the assembly line or during function tests after assembly at MAHLE;
- d. on the assembly line or during function tests after assembly at MAHLE's Customer; and
- e. up until the delivery of the vehicle in question by MAHLE's Customer to the end user.

7.6.2 MAHLE shall prepare a list of costs incurred to manage these defects. If the defect cannot be repaired, MAHLE shall return the defective Supplies to the Seller and shall debit the costs incurred to manage these defects. These costs shall also include the flat-rate charges invoiced by MAHLE's Customer for removal and installation, as well as any other incidental costs (for example transportation, customs, duties, handling charges, packing costs, etc.). If MAHLE and its Customer approve the Seller's remedy for the defect through repair, the Seller will adhere to MAHLE and/or MAHLE's Customer's time requirements for completion set by MAHLE or MAHLE's Customer(s). The Seller shall pay any additional costs incurred by MAHLE or MAHLE's Customer due to the delay in repair, including 'line down' charges.

7.6.3 MAHLE may send the Seller zero mileage Supplies with defects caused by MAHLE for repair. The Seller may include the agreed costs for repair in its invoice for goods. When returning the repaired Supplies, the Seller will send them to MAHLE as specially marked Supplies to agreed standards.

7.7 MAHLE Losses. The Seller is liable for all direct, incidental and consequential damages, losses, costs, and expenses incurred by MAHLE at any time resulting from Seller's failure to deliver conforming and non-defective Supplies or to comply with the shipping and

delivery or other requirements of MAHLE, even if the Seller has cured the failure. This includes but is not limited to compensating MAHLE for:

- 7.7.1 any amounts charged by Customer(s) to MAHLE including flat-rate charges;
- 7.7.2 all costs of containment, sorting, repair, replacement, cure, cover, or any other costs incurred by MAHLE, determined in such manner and in such amount as reasonably determined by MAHLE; and
- 7.7.3 all costs of any recall campaign, corrective service action, or other voluntary or involuntary action in which MAHLE or its Customer participates in connection with inclusion of Supplies sold by Seller.

## 8 Standards and Policies

- 8.1 Seller will conform to all quality control and other standards and inspection systems as established or directed by MAHLE and its Customer for goods and services similar to the Supplies. These include without limitation quality control policies, ISO 9001:2000 or ISO/TS 16949:2002 quality certification, OHSAS 18001 health and safety certification and ISO 14001 environmental certification including registration. Seller will also participate in MAHLE's supplier quality and development programs as directed by MAHLE. For Supplies used in motor vehicle manufacturing, Seller agrees to meet the full requirements of industry Production Part Approval Processes (PPAP) as specified by MAHLE and its Customer(s) and agrees to present this information to MAHLE upon request, at the level requested. If there is conflict between any provision of the above programs or standards and an express provision of these Terms, these Terms will control.
- 8.2 To the extent any of the standards or policies stated above are modified, supplemented or replaced, Seller's obligations pursuant to this Order shall automatically be amended.

## 9 Changes

- 9.1 MAHLE Changes. MAHLE reserves the right to change the Order, or the Supplies, including the design, specifications, engineering level, materials, packaging, testing requirements, shipping date, or time or place of delivery. Subject to §9.2, Seller will make any such change within the time specified by MAHLE or, if not specified, promptly.
- 9.2 Prices and Costs. Seller may request a price adjustment, limited to the actual and reasonable costs incurred or to be incurred as a result of the change. Seller shall use its best efforts to minimize such costs. Seller shall submit any request for price modification within ten (10) days of the change notification (or earlier, if reasonably requested by MAHLE) and shall be supported by all pertinent documentation and analyses. MAHLE shall have the right to verify any request. Seller shall promptly provide all documents and information necessary or requested to verify the request. If MAHLE and Seller are unable to agree on a price adjustment, then MAHLE shall determine the price adjustment, if any, in its reasonable discretion. Unless directed otherwise by MAHLE in writing, if Seller requests a price modification, it shall not implement the change until the request is resolved in accordance with this Section.

- 9.3 Engineering Changes. Seller will process all engineering changes, whether MAHLE or Seller initiates the changes, pursuant to MAHLE's practices in effect at the time of the change using MAHLE's product change request/notification system. Seller will promptly implement all MAHLE approved engineering changes to the part specification as MAHLE directs. MAHLE and Seller will base price changes or cost reimbursements, if any, for MAHLE approved engineering changes solely on the design cost variance from the superseded design and Seller must substantiate the price changes with appropriate documentation satisfactory to MAHLE. If MAHLE and Seller are unable to agree on a price adjustment or reimbursement amount, then MAHLE shall determine the price adjustment or reimbursement amount, if any, in its reasonable discretion.
- 9.4 Seller Changes. Seller will not make any change to the Supplies without MAHLE's written approval. Seller shall use its best efforts to identify possible changes to the Supplies that may reduce costs, improve quality, or otherwise be beneficial to MAHLE, and shall inform MAHLE of the possible change with sufficient detail for MAHLE to assess the advisability of the change.

## 10 Service Parts

- 10.1 Unless otherwise stated in a written signed by both MAHLE's and Seller's authorized representatives, Seller will sell and supply MAHLE with its requirements for service, aftermarket and warranty purposes ("Service Parts") for fifteen (15) years following the end of production or any other period specified by MAHLE. While the applicable vehicle remains in production, the price of Service Parts will be the price specified in the then current Order. During the first five (5) years following production, the price of Service Parts will be the price specified in the last production Order. If MAHLE's Customer extends the life of the program, Seller must continue supplying MAHLE through the end of production at the price specified in the last production Order. Thereafter, the price of Service Parts will be the price specified in the last production Order plus or minus: (i) any changes in the cost of materials since the end of the applicable production program, plus (ii) a set-up charge reflecting the actual cost of preparation for the part production run, plus (iii) any additional costs actually incurred for special packaging, all subject to adequate documentation and substantiation. If the parties are unable to agree on Service Part pricing, then MAHLE shall determine the price in its reasonable discretion.
- 10.2 If the Supplies are systems or modules, Seller will sell each component or part for service or replacement purposes at a price that does not, in the aggregate, exceed the system or module price specified in the Order, less assembly costs, plus or minus any adjustments permitted pursuant to §10.1, actual cost differential for packaging.

## 11 Warranties

- 11.1 In addition to any other express and implied warranties provided by law or otherwise, Seller warrants to MAHLE, it's Customer(s) and their respective successors and assigns that the Supplies shall:
- 11.1.1 be new and conform to this Order in all respects;

- 11.1.2 conform to all specifications, drawings, samples and other descriptions furnished or specified by MAHLE or otherwise part of the Order;
  - 11.1.3 be free from all defects in design, to the extent designed by Seller, workmanship and materials and be of highest quality and workmanship;
  - 11.1.4 be selected, designed, to the extent designed by Seller, manufactured and assembled by Seller based upon MAHLE's stated use and be fit and sufficient for the purposes intended by MAHLE;
  - 11.1.5 be fit and sufficient for the purpose for which MAHLE intends to use the Supplies; and
  - 11.1.6 conform to all applicable Laws (as defined in §25) in countries where the Supplies, or goods into which the Supplies are incorporated, are to be sold, including without limitation, in the case of Supplies used in connection with the manufacture of motor vehicles, the National Traffic and Motor Vehicle Safety Act, United States motor vehicle safety standards and European Union Directive 2000/53/EC.
- 11.2 For all services, Seller further warrants that it will perform its work in a professional and workmanlike manner, consistent with all standards and specifications agreed on with MAHLE and otherwise consistent with industry standards.
- 11.3 Seller also warrants that title to all of the Supplies will vest in MAHLE free and clear of any and all liens and encumbrances of any nature and free from any actual or claimed patent, copyright or trademark infringement.
- 11.4 All warranties of Seller extend to future performance of the Supplies and will not modified, waived or discharged by delivery, inspection, tests, acceptance and payment. MAHLE's approval of any design, drawing, material, process or specifications will not relieve Seller of these warranties. Seller waives any right to notice of breach.
- 11.5 Seller will ensure that the terms of its contracts with its subcontractors and employees are consistent with the terms of this Section.

## **12 Indemnification**

- 12.1 Seller agrees to indemnify, defend and hold harmless MAHLE, its affiliates, Customers, dealers and users of the products sold by MAHLE, or the products in which they are incorporated, and all of their respective agents, successors and assigns, and each of their shareholders, directors, officers, employers and agents, on demand, (collectively "Indemnified Parties") from and against any and all costs, fees, penalties, damages, consequential and otherwise, including settlement costs and expenses, attorneys' fees and all other liabilities and obligations whatsoever ("Losses"), arising out of any third party claim or action which, in whole or in part, arises from or relates to any actual or alleged:
- 12.1.1 Defect or non-conformity in the Supplies;



- 12.1.2 Noncompliance by Seller with any of its representations, warranties or obligations pursuant to the Order;
  - 12.1.3 Negligence or fault of the Seller in connection with the design or manufacture of the Supplies;
  - 12.1.4 Any repair or recall campaign, corrective service action, or other voluntary or involuntary action in which MAHLE or any Customer participates with respect to the Supplies or products into which the Supplies are incorporated, including labor and administrative costs;
  - 12.1.5 Any spill, discharge or emission of hazardous wastes or substances which relates, in whole or in part, to the Supplies;
  - 12.1.6 Infringement, including claims of direct or contributory infringement or inducement to infringe, of any Intellectual Property Right (as defined in §19.1) relating to Supplies provided by Seller, even if they are made to MAHLE's specifications;
  - 12.1.7 Damages to the property of or personal injuries to MAHLE, its Customer, their respective agents, or any other person or entity to the extent arising from or in connection with Seller's work on the premises or Seller's use of MAHLE 's or Customer's property; and
  - 12.1.8 Challenge to the MAHLE's sole right, title and interest in the Tooling (as defined in §18.1), or right to possession of the Tooling, brought by any third party, including toolmakers, subcontractors, and lending institutions.
- 12.2 In the event Seller must indemnify the Indemnified Parties pursuant to this Section, then MAHLE may participate, at its option, in the defense of any claim with its own counsel, at Seller's expense.
- 12.3 To the maximum extent permitted by applicable law, Seller's obligation pursuant to this Section will apply even as to Losses caused in whole or in part by an Indemnified Party's negligence, but Seller's indemnification shall not apply to the extent that Losses resulted solely and directly from the negligence or willful misconduct of such Indemnified Party. Seller's obligation to defend and indemnify pursuant to this Section will also apply regardless of whether the claim arises in tort, negligence, contract, warranty, strict liability or otherwise. The indemnification obligation pursuant to this Section shall not be limited in any way by any limitation on the amount or type of damages, compensation or benefits payable by or for the benefit of Seller pursuant to Workers' Compensation Acts, Occupational Disease Acts, Disability Benefits Acts or other employee benefits acts.

### **13 Inspection and Audit**

- 13.1 Inspection of Facility. MAHLE may enter Seller's facility at any time to inspect the facility, Supplies, materials, and any of MAHLE's property related to the Order. Seller shall provide, without additional charge, access to all facilities and other assistance. MAHLE's

inspection does not constitute acceptance of any work-in-process or finished goods and does not relieve Seller of any of its responsibilities or warranties.

- 13.2 Audit. Upon reasonable notice to Seller, either MAHLE, its Customers, or a third party designee, may audit Seller's production facility, Supplies and any other MAHLE property, including all pertinent documents, data and other information, related to the Order at facility for the purpose of verifying Seller's costs and its compliance with its obligations pursuant to the Order. Seller shall provide, without additional charge, all reasonable facilities and assistance during normal business hours.
- 13.3 Financial Review. Upon reasonable notice to Seller, and in MAHLE's sole discretion, MAHLE or a third party designated by MAHLE may review the financial condition of Seller and its affiliate. Seller will fully cooperate in such review and will promptly provide copies of or access to requested documents, including without limitation financial records and statements, forecasts, business plans, banking contracts and loan documents, Seller will arrange meetings at MAHLE's request, during normal business hours, with a MAHLE representative and Seller's financial representatives who have knowledge about the audit information. MAHLE and any designated third party will keep confidential any nonpublic information about Seller obtained in a financial review and use such information only for purposes of the review, except as needed to enforce the Order.

## **14 Customer Requirements**

- 14.1 As directed by MAHLE in writing, Seller agrees to comply with the applicable terms of any agreements between MAHLE and its Customer(s) ("Customer Terms"). If there is any conflict between the provisions of the Customer Terms and any provisions of this Order, MAHLE shall have the right to have the provisions of the Customer Terms prevail to the extent necessary or desirable to resolve such conflict. Seller represents that it is familiar with all applicable Customer Terms.
- 14.2 In the event that MAHLE's Customer files or a third party files against MAHLE's Customer a petition in bankruptcy or insolvency and, in the course of such proceeding, MAHLE permits a reduction in the price(s) paid to MAHLE for products incorporating the Supplies, MAHLE will adjusted proportionally the price paid to Seller for the Supplies from and after the date of such reduction by the same percentage as the price paid to MAHLE by its Customer, and the Order will otherwise remain in effect without modification.

## **15 Duration and Termination of the Order**

- 15.1 Duration. The Order is a contract for a definite term. The Order shall be effective upon the earliest date stated in the Order. Unless terminated earlier in accordance with the Terms of the Order:
- 15.1.1 The Order shall expire on the date specified in the Order. If the expiration date is for less than the duration of the life of the program for the applicable vehicle production program, the Order shall be extended as prescribed in §15.1.2.
- 15.1.2 Seller agrees to supply the Supplies for the life of the program. The program life includes any extensions to the program implemented by MAHLE's Customer. If

the Customer extends the life of the program for which the Seller provides MAHLE Supplies, then MAHLE and Seller agree that the Order will extend for that period of time.

15.1.3 The Order will automatically renew for successive one-year periods after the end of the life of the program including any extensions to program for the applicable vehicle production program unless Seller provides written notice of its decision to not renew the Order at least one-hundred eighty (180) days prior to the end of the life of the program including any extensions to program for the applicable vehicle production program.

15.1.4 For purpose of this Order "termination" includes cancellation or any other act or circumstance that ends the Order, except for expiration.

15.2 Termination by MAHLE. In addition to any other rights of MAHLE to terminate the Order, MAHLE may terminate the Order in whole or in part by written notice (a "Termination Notice"), as follows:

15.2.1 For convenience, effective three (3) days following delivery of the Termination Notice or upon such other date specified by MAHLE in writing.

15.2.2 For Cause, as defined in this Section, and any provision of the Order providing for termination for Cause, effective upon delivery of the Termination Notice or upon such other date specified by MAHLE in writing. MAHLE shall have Cause to terminate the Order if Seller (i) breaches any warranty or other Terms of the Order; (ii) repudiates, breaches or threatens to breach any of the terms of the Order; (iii) fails to deliver, or threatens not to deliver, Supplies in connection with the Order; or (iv) fails to make progress or to meet reasonable quality requirements so as to endanger timely and proper performance of the Order.

15.2.3 If for any reason a termination for Cause is found to be wrongful, then MAHLE and Seller agree that the termination shall be a termination for convenience.

15.2.4 Change of Control. MAHLE may terminate this Order, in whole or in part, in the event of a Change of Control of Seller. For the purposes of this Order, a "Change of Control" includes: (i) any sale, lease or exchange of a substantial portion of Seller's assets used in connection with Seller's performance of its obligations pursuant to this Order; (ii) any sale or exchange of a sufficient number of shares of Seller, or of any affiliate that controls Seller, to effect a change in management of Seller; or (iii) the execution of a voting or other agreement of control in respect of Seller, or of any affiliate that controls Seller. Seller shall notify MAHLE in writing within ten (10) days of any Change of Control of Seller, and MAHLE may terminate this Order for Cause in accordance with §15.2.2 by giving written notice to Seller at any time up to sixty (60) days after MAHLE's receipt of Seller's notice of Change of Control.

15.2.5 Insolvency of Seller. Seller shall provide MAHLE with prompt notice of any potential bankruptcy proceedings of Seller and/or Seller's affiliate companies or if it's financial condition creates a material risk regarding Seller's ability to perform

its obligations pursuant to the Order. The Order may be terminated immediately by MAHLE without liability to Seller if any of the following or comparable events occur, and Seller will reimburse MAHLE for all costs incurred by MAHLE in connection with any of the following, including without limitation, attorneys' and other professional fees: (a) Seller becomes insolvent; (b) Seller files a voluntary petition in bankruptcy or insolvency; (c) proceedings in bankruptcy or insolvency are instituted against Seller; (d) a receiver or trustee is appointed for Seller; (e) Seller needs accommodations from MAHLE, financial or otherwise, to meet its obligations pursuant to the Order; (f) Seller executes an assignment for the benefit of creditors; or (g) at any time in MAHLE's sole judgment Seller's financial or other condition or progress on this Order endangers timely performance.. MAHLE, or a third party designated by MAHLE, may at any time review the financial health of the Seller and its affiliates and to determine if Seller is paying its lower tier suppliers. Seller will fully cooperate with such review and will promptly provide copies of or access to the requested documents including, without limitation, financial records, forecasts, business plans, banking contacts and loan documents. MAHLE will use the financial information provided pursuant to this Section only to determine Seller's ability to perform pursuant to the Order.

15.2.6 Termination by MAHLE shall not relieve Seller of any liability pursuant to the Order.

15.3 Termination by Seller. Seller may terminate the Order only for material non-payment of the purchase price for Supplies that are thirty (30) or more days past due and material in amount, and then only if: (i) Seller first provides MAHLE written notice specifying the amounts past due and Seller's intent to terminate the Order if the past due amount is not paid; and (ii) MAHLE, within thirty (30) days of such notice, does not either: (x) pay the past due amounts; or (y) notify Seller that MAHLE is disputing the amount Seller claims is not paid. Seller shall terminate pursuant to this Section by delivering a Termination Notice to MAHLE. Seller may not terminate the Order for any reason except as permitted pursuant to this Section. Seller may not suspend performance of the Order for any reason.

15.4 Seller's Obligations Following Termination.

Following delivery of a Termination Notice, Seller shall, unless otherwise directed by MAHLE and subject to its obligation to provide Transition Support (as defined in §15.8):

15.4.1 terminate promptly all work pursuant to this Order and transfer title and deliver to MAHLE all finished work completed prior to receipt of the Termination Notice;

15.4.2 transfer title and deliver to MAHLE all conforming work in process, parts and materials that Seller produced or acquired in accordance with the Order and that Seller cannot use in producing goods for itself or for others, provided that MAHLE shall have the right, but not the obligation, to purchase work in process, parts and materials in excess of the amounts authorized pursuant to §3.3; and

15.4.3 take actions reasonably necessary to protect property in Seller's possession in which MAHLE has an interest until Seller receives disposal instructions from MAHLE.

- 15.5 MAHLE's Obligations Following Termination. Subject to §15.7.2, MAHLE shall pay to Seller in connection with termination only the following amounts, without duplication, in complete and final satisfaction of any liabilities relating to this Order:
- 15.5.1 the purchase price for all conforming Supplies received by MAHLE prior to Termination Notice or delivered following Termination Notice pursuant to §15.4, §15.8 or at the written direction of MAHLE;
  - 15.5.2 any amounts owed for Transition Support pursuant to §15.8.3.
  - 15.5.3 in the event MAHLE terminated the Order for reasons other than Cause, Seller's reasonable actual cost of: (i) merchantable and useable work-in-process and the parts and materials transferred to MAHLE pursuant to §15.4, but not to exceed the purchase price of the Supplies had Seller completed the Supplies, and not to exceed the amounts necessary to satisfy Seller's obligations pursuant to any Material Release, as defined in §3.1, subject to any lead times agreed upon in writing by MAHLE and Seller; (ii) carrying out Seller's obligation pursuant to §15.4.3; and (iii) any other costs or allowances that MAHLE, in its sole discretion, may elect to pay.
- 15.6 MAHLE's Obligations Following Expiration. If the Order expires, MAHLE shall pay to Seller, in complete and final satisfaction of any liabilities relating to the Order, only the purchase price for all conforming Supplies received by MAHLE prior to expiration and, if applicable, any amounts owed for Transition Support pursuant to §15.8.3.
- 15.7 Limitations on MAHLE's Obligations Following Termination or Expiration.
- 15.7.1 MAHLE's obligations pursuant to §15.5 are conditioned upon Seller's furnishing to MAHLE, within thirty (30) days after the date of termination (or such shorter period as may be required by MAHLE's Customer), a termination claim, which will consist exclusively of the items of MAHLE's obligation to Seller that are expressly permitted by this Section. MAHLE may audit Seller's records before or after payment to verify amounts requested in Seller's termination claim. If the parties fail to agree upon the amount due Seller for its termination claim, MAHLE shall determine the amount in its sole discretion.
  - 15.7.2 MAHLE has no obligation to pay for Supplies, work-in-process, parts or raw materials inventory: (i) in excess of those for which MAHLE was obligated to pay pursuant to §3.3; (ii) that are damaged or destroyed or that are not merchantable or useable; (iii) that are in Seller's standard stock or that are readily marketable; or (iv) that can be returned to Seller's suppliers or subcontractors for credit.
  - 15.7.3 In the event of a termination of this Order by MAHLE as a result of MAHLE ceasing to be a supplier to the Customer for the product in respect of which MAHLE issued this Order, MAHLE shall only be obligated to compensate Seller for any costs pursuant to §15.5.3 to the extent that the Customer reimburses MAHLE for such costs.

15.7.4 MAHLE will have no obligation for and will not be required to pay Seller, directly or on account of claims by Seller's subcontractors, for loss of anticipated profit, failure to realize anticipated production volumes, revenues or savings, unabsorbed overhead, interest on claims, product development and engineering costs, tooling, facilities and equipment rearrangement costs or rental, unamortized capital or depreciation costs, or general administrative burden charges from termination or expiration of the Order, except as otherwise expressly agreed in a separate Order issued by MAHLE.

15.8 Transition of Supplies Following Termination or Expiration. Following expiration or termination of the Order by either party for any reason (including termination by Seller) and notwithstanding any claimed or actual breach of any obligation by MAHLE, Seller will cooperate in the transition of supply to a successor supplier, including the following, which will collectively be referred to as "Transition Support":

15.8.1 Seller will continue production and delivery of all Supplies at the prices and other terms stated in the Order, without premium or other condition, during the entire period reasonably needed by MAHLE to complete the transition to the alternate supplier(s), such that Seller's action or inaction causes no interruption in MAHLE's ability to obtain Supplies as needed;

15.8.2 at no cost to MAHLE, Seller will promptly provide all requested information, documentation and access to Seller's manufacturing process, including on-site inspections, bill-of-material data, tooling and process detail and samples of Supplies and components; and

15.8.3 subject to Seller's actual capacity constraints, Seller will provide special overtime production, storage and/or management of extra inventory of Supplies, extraordinary packaging and transportation and other special services approved by MAHLE in writing.

15.8.4 If the Transition Support occurs for reasons other than MAHLE's termination for Cause, MAHLE will, at the end of Transition Support, pay the reasonable, actual cost of the Transition Support pursuant to this Section, provided that Seller has advised MAHLE prior to incurring such amounts of its estimate of such costs. If the parties disagree on the cost of Transition Support, MAHLE will pay the agreed portion to Seller without prejudice to Seller's right to seek to recover any disputed amounts.

## 16 MAHLE's Property

16.1 MAHLE's Property means any tangible or intangible property to which MAHLE has title ("MAHLE's Property"). MAHLE's Property includes:

16.1.1 Supplies, together with materials and components incorporated or to be incorporated in the Supplies;

16.1.2 All property which is furnished by MAHLE, either directly or indirectly to Seller to perform the Order;

- 16.1.3 Inventions, Intellectual Property and Proprietary Information of MAHLE (as defined in §§19 and 20);
  - 16.1.4 Tooling and other property (including, by way of example, returnable packaging) that MAHLE has agreed in an Order to compensate Seller; or
  - 16.1.5 Any modifications, repairs, refurbishments, and replacements of MAHLE's Property.
- 16.2 With respect to MAHLE's Property in the custody or control of Seller or Seller's suppliers, contractors or agents:
- 16.2.1 Seller shall use MAHLE Property only for the production of Supplies for MAHLE.
  - 16.2.2 Seller, at its own expense, shall keep MAHLE Property: (i) in good working condition (i) housed, maintained, and free from damages including normal wear and tear; (ii) insured for the benefit of MAHLE at all times while in Seller's possession; and (iii) segregated from all other assets and labeled as being the property of MAHLE or its Customer. Seller has the duty regarding MAHLE's property to use MAHLE's property in compliance with MAHLE's or the manufacturer's instructions and in compliance with all federal law. MAHLE is disclaiming any warranties regarding the MAHLE's properties.
  - 16.2.3 Seller shall have only temporary possession as a bailee at will. Seller may not release, relocate or dispose of MAHLE's Property to any third party without MAHLE's written approval.
  - 16.2.4 MAHLE will have the right to enter Seller's premises to inspect MAHLE's Property and Seller's records regarding MAHLE's Property. Only MAHLE (or MAHLE's affiliates) has any right, title or interest in MAHLE's Property, except for Seller's limited right, subject to MAHLE's sole discretion, to use MAHLE's Property in the manufacture of Supplies. Seller agrees neither to create nor allow existing liens on MAHLE's Property and Seller agrees to immediately sign any UCC-1 forms or other documents reasonably required by MAHLE to perfect all rights granted herein. Seller grants to MAHLE a limited and irrevocable power of attorney, coupled with an interest, to execute and record on Seller's behalf any notice financing statements with respect to MAHLE's Property that MAHLE determines are reasonably necessary to reflect MAHLE's interest in MAHLE's Property. In all circumstances, MAHLE and its affiliates have the right to take immediate possession of MAHLE's Property, at any time, without payment of any kind at any time.
  - 16.2.5 Immediately upon MAHLE's request or upon any bankruptcy or insolvency filing, and without payment of any kind, the Seller will return MAHLE's Property, and will comply with MAHLE's instructions relating to its return, including, but not limited to, the method and location for its return. Seller is responsible for labor and other costs incidental to its return. Seller will cooperate with MAHLE and will provide MAHLE with access to all facilities at

which MAHLE's Property is located. Seller expressly waives any right to additional notice or process relating to MAHLE's exercise of its rights pursuant to this Section. Seller waives, to the extent permitted by law: (i) any lien or other rights that Seller might otherwise have on any of MAHLE's Property, including but not limited to molder's and tool builder's liens, regardless of whether MAHLE has fully paid for MAHLE's Property, and (ii) any objection to MAHLE's repossession and removal of MAHLE's Property for any or no reason, including bankruptcy or insolvency proceedings. MAHLE's right to delivery of MAHLE's Property shall not relieve MAHLE of its obligation, if any, to later pay any unpaid amounts;

## **17 Seller's Property**

- 17.1 All items that are not MAHLE's Property and that are necessary or used for the production of Supplies are Seller's Property ("Seller's Property").
- 17.2 Seller, at its expense, will furnish, keep in good working condition capable of producing Supplies meeting all applicable specifications, and replace when necessary, all Seller's Property. If Seller uses Seller's Property to produce goods or services similar to Supplies for other customers, including aftermarket customers, such goods or services will not incorporate any of MAHLE's logos, trademarks, tradenames or part numbers. Seller will not disclose or imply in its marketing efforts that such goods or services are equivalent to those purchased by MAHLE.
- 17.3 Seller grants to MAHLE an irrevocable option to take possession of and title to Seller's Property that is special for the production of Supplies pursuant to the Order upon payment to Seller of its net book value less any amounts that MAHLE has previously paid to Seller for the cost of such items. This option does not apply if Seller's Property that is used to produce goods that are the standard stock of Seller or if Seller is selling substantial quantities of like goods to others.
- 17.4 Seller shall not remove the production equipment or change the facility for the production line without a written consent from MAHLE.

## **18 Tooling**

- 18.1 Tooling includes prototype and production tools, fixtures, gauges, jigs, patterns, castings, cavity dies and molds, with all related software, and accessories ("Tooling").
- 18.2 Seller shall not purchase any Tooling for the account of MAHLE or charge MAHLE for any tooling except as authorized in an Order.
- 18.3 If MAHLE has agreed to compensate Seller for Tooling:
  - 18.3.1 The price for Tooling set forth in the Order will adjust to credit MAHLE in the amount, if any, by which the price exceeds Seller's actual verified cost. If Seller does not provide such access and documentation, MAHLE may determine in its reasonable discretion an appropriate adjustment. Seller will retain all cost records for a period of five (5) years after receiving final



payment of the charges. Seller will provide to MAHLE, as requested, access to Seller's premises and all documentation relating to the Tooling prior and subsequent to payment, to inspect work performed and to verify charges submitted by Seller against the Order. Seller shall adhere to MAHLE's procedure in effect at the time for submitting requests for reimbursements for Tooling costs.

- 18.3.2 The Seller is entitled to receive payment for Tooling only after it is completed. Tooling is not complete until Seller, at its own expense, has successfully completed all required testing (including, for Tooling used in connection with motor vehicle parts production, completion of the PPAP process) and has submitted all necessary documentation.
- 18.3.3 Seller is entitled to receive payment only after and to the extent of, and in proportion to, MAHLE's actual receipt of such reimbursement or other payment from the Customer.
- 18.4 If Seller is responsible for fabricating or acquiring Tooling, such Tooling shall: (i) comply with any specifications provided by MAHLE (or, where directed by MAHLE, those of its Customer); and (ii) be capable of producing Supplies that satisfy the Order, including meeting any volume requirements or estimates provided by MAHLE to Seller during the life of the product as well as satisfying the requirements for Service Parts. Time is of the essence for Seller's acquisition or fabrication of Tooling. Seller shall provide Tooling progress reports on MAHLE's request and shall promptly notify MAHLE in writing if it believes that the Tooling might not be completed by the completion date specified on the Order.
- 18.5 If all or part of the fabrication, modification, repair or refurbishment of Tooling is subcontracted to a third-party toolmaker, the Seller will: (a) give MAHLE advance written notice of the identity of the toolmaker and the location of the Tooling; (b) inform the toolmaker in writing that it is a bailee-at-will, through the Seller, of Tooling owned by MAHLE; and (c) be solely responsible for payments to the toolmaker. MAHLE has no obligation to the Seller or subcontractor other than payment to the Seller of the Order price. If a subcontractor brings an action against the Seller for payment of the Tooling, the Seller will not join MAHLE in the action.
- 18.6 If the Seller intends to subcontract all or part of the manufacture of the Supplies to a third-party subcontractor and to locate Tooling on the subcontractor's premises, the Seller will: (a) provide MAHLE with written notice of the identity of the subcontractor and the location of the Tooling; (b) obtain the written permission of MAHLE in advance of the Seller's doing so; (c) inform the subcontractor in writing that it is a bailee-at-will, through the Seller, of Tooling owned by MAHLE; and (d) be solely responsible for payments to the subcontractor.
- 18.7 If Seller acquires Tooling and materials on MAHLE's behalf, MAHLE will pay Seller the lower of (a) the amount specified in a purchase order issued by MAHLE for such Tooling and materials or (b) Seller's actual out-of-pocket cost to acquire the Tooling and materials from an unrelated third party or if Seller fabricates the Tooling and , the actual direct costs for materials, labor and overhead associated with fabrication.

- 18.8 If there is a dispute regarding the ownership of a Tooling, such Tooling is deemed to be MAHLE 's property pending resolution of dispute and MAHLE will have the right to immediate possession of the Tooling without payment pending resolution of the dispute.
- 18.9 If it is determined that the Tooling is not MAHLE's property, then any amount owed to Seller will be paid promptly upon resolution of disagreement.

## 19 Intellectual Property

- 19.1 Seller warrants that the Supplies and the sale and/or use thereof (before or after incorporation into products during manufacture) do not and will not infringe any Intellectual Property Rights. "Intellectual Property Right" means any right arising pursuant to U.S. or foreign law relating to patent, trademark, copyright, moral, industrial design right or misuse or misappropriation of trade secrets.
- 19.2 If Seller, or any person employed by or working pursuant to the direction of Seller, in the performance of the Order conceives or first reduces to practice: (i) any invention or any experimental, development or research activities, including engineering related thereto, whether or not patentable; (ii) any reduction to practice of any subject matter, application or discovery which could be patented or copyrighted; or (iii) any improvement in the design of the Supplies or any alternative or improved method of accomplishing the objectives of this Order (collectively, "Inventions"), MAHLE shall own such Inventions and the Inventions are MAHLE's confidential and proprietary property, whether or not such Inventions or any portions thereof can be copyrighted or patented or not. Seller shall immediately disclose all Inventions to MAHLE and shall cooperate, and cause its employees to cooperate, in executing any documents and taking any other actions necessary to patent, copyright, assign to MAHLE or otherwise perfect or protect such Inventions for the benefit of MAHLE.
- 19.3 Seller shall not manufacture or provide, or offer to manufacture or provide, any goods or services that are based in whole or in part upon Inventions, confidential or Proprietary Information (as defined in §20.1) of MAHLE or Intellectual Property Rights of MAHLE, whether for its own purposes, except to satisfy its obligations pursuant to this Order, for the Customer or any other third parties, without MAHLE's prior written consent.
- 19.4 Seller hereby grants to MAHLE, its subsidiaries and affiliates, and their respective successors and assigns, and MAHLE hereby accepts, a non-exclusive, irrevocable, royalty-free, fully paid up worldwide license, including the right to sublicense to others in connection with providing the Supplies to MAHLE or the Customer, pursuant to: (i) any Intellectual Property Rights owned or controlled by Seller or its affiliates, and relating to the Supplies, to make, have made, repair, reconstruct, rebuild, relocate, use, sell and import the Supplies, and (ii) any works of authorship fixed in any tangible medium of expression, including drawings, prints, manuals and specifications, furnished by Seller in the course of Seller's activity pursuant to this Order, to reproduce, distribute and display such works and to prepare derivative works based thereon, subject to the other provisions of this Order (all items in clauses (i) and (ii) above, collectively, "Seller's Intellectual Property", and such License in respect thereof, the "License"). Seller acknowledges and understands that the License shall be effective from the first date of delivery of the Supplies pursuant to this Order and extend for so long as MAHLE has contractual

obligations to the Customer. The License is intended to be subject to 11 USC §365(n), as an executory agreement pursuant to which MAHLE has license rights to Seller's Intellectual Property, and is supplementary to any other rights of MAHLE pursuant to this Order and any other agreement with Seller.

- 19.5 Seller will ensure that the terms of its contracts with its subcontractors and employees are consistent with the terms of this Section.

## 20 Proprietary Information

- 20.1 "Proprietary Information" means all information: (i) provided to Seller by MAHLE or its representatives or subcontractors in connection with the Order (including but not limited to the terms of the Order), the business, programs, specifications, data, formulas, compositions, designs, sketches, photographs, samples, prototypes, test vehicles, manufacturing, packaging or shipping methods and processes and computer software and programs (including object code and source code); (ii) related in any way to the installation, operation or maintenance of MAHLE's Property, including specifications, drawings, processes and operating instructions. Proprietary Information also includes any materials or information that contain, or are based on, any MAHLE's information, whether prepared by MAHLE, Seller or any other person; or (ii) and any and all services to be rendered and/or work to be performed pursuant to this Order. Seller shall not, without authorization in writing from MAHLE, use (except as necessary to the performance of the Order), communicate or disclose the confidential and Proprietary Information of MAHLE or use such information for any purpose other than to perform its obligations pursuant to the Order. Seller agrees to safeguard the confidential and Proprietary Information of MAHLE by using reasonable efforts, consistent with those used in the protection of its own Proprietary Information of a similar nature, to prevent its disclosure to third parties. Seller agrees to cause its employees, contractors, officers, directors, agents and representatives to be bound by and comply with the foregoing restrictions regarding the use or disclosure of such confidential and Proprietary Information. Seller further agrees not to assert any claims with respect to any technical information that Seller shall have disclosed or may hereafter disclose to MAHLE in connection with the Supplies.
- 20.2 The restrictions and obligations of §20.1 will not apply to information that: (a) is already publicly known at the time of its disclosure by MAHLE; (b) after disclosure by MAHLE becomes publicly known through no fault of Seller; or (c) Seller can establish by written documentation was properly in its possession prior to disclosure by MAHLE or was independently developed by Seller without use of or reference to MAHLE's information. Notwithstanding anything to the contrary in these Terms, any confidentiality or non-disclosure agreement between the parties that predates the Order will remain in effect except as expressly modified by the Order, and to the extent of a conflict between the express terms of such an agreement and this Section, the terms of that agreement will control.
- 20.3 All documents containing Proprietary Information relating to the Supplies produced or acquired by Seller pursuant to the Order will belong to MAHLE. All drawings, know-how, and confidential information supplied to Seller by MAHLE and all rights therein will remain the property of MAHLE and will be kept confidential by Seller in accordance with §20.1 above.

- 20.4 Seller shall, within five (5) business days of MAHLE's request or the expiration or termination of this Order, return all confidential and Proprietary Information (including all copies, notes and/or extracts thereof).

## **21 Insurance; Waiver of Liens**

- 21.1 Seller agrees to furnish to MAHLE promptly upon request a certificate from its insurance brokers or agent showing that it carries adequate workers' compensation, and comprehensive general liability insurance coverage, including contractual liability insurance applicable to this Order, product liability, automobile, public liability, and property damage insurance in amounts and coverage sufficient to cover all claims hereunder. The certificate must show the amount of coverage, policy number, and date of expiration and must require the broker or agent to give MAHLE thirty (30) days prior written notice of any lapse or cancellation of any policy. MAHLE shall also be shown as an additional insured on all such insurance policies, including the comprehensive general liability policy, and contain endorsements stating that the policies are primary and not excess over or contributory with any other valid, applicable, and collectible insurance in force for MAHLE. MAHLE may require Seller to furnish evidence of any insurance policy, but failure to comply with these requirements will not relieve Seller of its liability and obligation pursuant to this Section.
- 21.2 If Seller is self-insured for workers compensation coverage, it will, if requested by MAHLE, provide the applicable state certificate establishing such status to MAHLE. Seller hereby waives all mechanics' liens and claims and agrees that none shall be filed or maintained against MAHLE's premises on account of any Supplies and shall cause all its subcontractors, materialmen and suppliers (and subcontractors of such parties) to provide similar waivers and agreements in form satisfactory to MAHLE.
- 21.3 Seller bears the risk of loss of and damage to MAHLE's Property. Seller will insure MAHLE's Property with full fire and extended coverage insurance for its replacement value.
- 21.4 Seller will insure Seller's Property with full fire and extended coverage insurance for its replacement value.

## **22 Excusable Delay**

- 22.1 Any delay or failure of either party to perform its obligations will be excused if and to the extent that the party is unable to perform due to an event or occurrence beyond its reasonable control and without its fault or negligence, such as: acts of God; restrictions, prohibitions, priorities or allocations imposed or actions taken by a governmental authority, court injunction or order, or other government causes; embargoes; fires; floods; earthquakes; explosions; tornados, twisters, windstorms, extreme natural events, unusual or severe weather or other natural disasters; riots or civil disorder; wars; acts of terrorism; sabotage; or epidemics; (collectively "Excusable Delay"). However, in no event will the Seller's performance be excused by: (i) the change in cost or availability of materials, components or services based on market conditions, Seller's failure or inability to perform (unless the failure or inability is caused by an event or occurrence that would itself be an Excusable Delay); (ii) contract disputes; (iii) a

Seller's financial distress; (iv) any labor strike or other labor disruption applicable to Seller or to any of its subcontractors or suppliers; or (iv) Seller's failure to comply with applicable law or to take actions reasonably necessary to schedule performance in anticipation of any customs, export-import and/or Government requirement for which there is public notice.

- 22.2 Seller shall immediately give written notice to MAHLE of any event or occurrence that threatens to delay or actually delays Seller's performance pursuant to this Order. Such notice shall include all relevant information with respect to such threat, including the possible duration and impact of a delay.
- 22.3 Seller, at its expense, shall use its best efforts to mitigate any adverse effects or costs to MAHLE due to any actual or potential delay, including: (i) the implementation of a production contingency plan; (ii) upon MAHLE's express written authorization, increasing Seller's inventory of Supplies to a level sufficient to sustain deliveries during such delay; and (iii) modifying the Supplies, suppliers, production processes or other resources to allow the continuation or resumption of production.
- 22.4 During any Excusable Delay or failure to perform by Seller, MAHLE may at its option and at Seller's expense: (i) purchase Supplies from other sources and reduce its schedules to Seller by such quantities, without liability to Seller; (ii) require Seller to deliver to MAHLE at MAHLE's expense all finished goods, work in process and parts and materials produced or acquired for the Supplies pursuant to the Order; (iii) have Seller provide Supplies from other sources in quantities and at a time requested by MAHLE and at the price set forth in the Order; and/or (iv) If requested by MAHLE in writing, Seller will, within five (5) days of MAHLE's request, provide adequate assurances that the delay in Seller's performance resulting from any Excusable Delay will not exceed 30 days. If Seller fails to provide MAHLE with adequate assurance within five (5) days of MAHLE's request or the Excusable Delay results in a failure or delay to perform that has lasted for more than thirty (30) days, terminate the Order, in whole or in part, for Cause, in accordance with §15.2.2.
- 22.5 Seller shall timely notify MAHLE of any actual or potential labor dispute. Seller shall provide MAHLE with six (6) months' notice prior to the expiration of any current labor contract, applicable to Seller or to any of its subcontractors or suppliers. Seller at its expense will take all necessary actions to ensure a forty (40) working day supply of Supplies in a neutral warehouse site to be located in the United States at least fifty (50) miles from Seller's manufacturing locations during any anticipated labor disruption or prior to the expiration of any labor contract. Seller shall have this supply of Supplies warehoused at least ten (10) working days prior to the expiration of any such contract or anticipated dispute.

## **23 MAHLE 's Liability**

- 23.1 MAHLE's sole liability pursuant to the Order (including its termination or expiration) is to pay for the Supplies in accordance with §5.4 and to pay the specific termination related amounts described in §§15.5 and 15.8.
- 23.2 In no event shall MAHLE be liable for anticipated profits, whether direct or indirect, interest, penalties or incidental, consequential, punitive, multiple, or exemplary damages

or liabilities in connection with this Order, whether for breach of contract, late payment, property damage, personal injury, illness, or death or otherwise.

## **24 Limitation on Assignment and Subcontracting**

- 24.1 MAHLE issues this Order to the Seller in reliance upon its personal performance of the duties imposed. Without prior written consent of MAHLE, Seller may not: (i) assign this Order or delegate the performance of its duties hereunder; or (ii) assign any accounts receivable from MAHLE to third parties.
- 24.2 Seller will ensure that the terms of its contracts with its suppliers and contractors provide MAHLE and its Customer with all of the rights specified in this Order.
- 24.3 Any subcontracting, assignment or delegation does not relieve Seller of any responsibility pursuant to this Order.

## **25 Compliance with Laws**

- 25.1 Seller agrees to comply with all applicable laws, rules, regulations, ordinances or other requirements of any national, state, provincial, local, multi-national or international body (collectively "Laws") relating to the manufacture, sale, delivery and use of the Supplies or otherwise relating to the Order. Upon request, Seller will submit to MAHLE evidence of such compliance.
- 25.2 Antitrust Compliance. Seller will comply with local antitrust laws and regulations. These laws deal with agreements among competitors, agreements with resellers, price discrimination and other acts or situations that may unfairly reduce competition. If a Seller is under investigation for actions related to the antitrust laws, it must notify MAHLE immediately.
- 25.3 Conflict of Interest. There is the potential for a conflict of interest if a Seller's employees or the employees' family member have a relationship with MAHLE employees who can make decisions that will affect the Seller's business. For that reason, Seller must disclose these types of relationships to MAHLE before entering into negotiations. Additionally, Seller's employees shall not have any business discussions with family members employed by MAHLE that could influence business transactions involving the Seller.
- 25.4 MAHLE is entitled to terminate the Order at any time, without any penalty, should MAHLE receive information indicating that Seller has given any agent or employee of MAHLE any compensation, gratuity, gift or remuneration of any value in connection with the solicitation or transaction of business with MAHLE

## **26 Special Situations**

- 26.1 In addition to its indemnity obligations pursuant to §12.1, if Seller performs any work on MAHLE's or Customer's premises or utilizes the property of MAHLE or its Customer, whether on or off MAHLE's or Customer's premises, (i) Seller will examine the premises to determine whether they are safe for the requested services and will advise MAHLE promptly of any situation it deems to be unsafe; (ii) Seller's employees, contractors, and agents will comply with all regulations that apply to the premises and may be

removed from MAHLE's premises at MAHLE's discretion; and (iii) Seller's employees, contractors, and agents will not possess, use, sell, transfer or be under the influence of alcohol or unauthorized, illegal, or controlled drugs or substances on the premises.

26.2 If the Order includes the removal, moving or installation of production equipment, the following clauses apply:

26.2.1 Seller agrees that it has inspected the equipment and the site where the equipment is removed or installed, and that the price includes everything necessary to complete the work, including without limitation the cost of providing access and egress, relocating other equipment, power lines and other utilities, preparing a proper foundation to receive the machinery, and all special permits and equipment required to accomplish the move. If any of the foregoing are furnished by MAHLE, such items shall be clearly and specifically identified on the face of the Order. With respect to items or services furnished by MAHLE, including, without limitation, foundations or lifting or moving equipment, Seller agrees to inspect same before use thereof and to be fully and completely responsible for the adequacy thereof.

26.2.2 Seller or its mover shall provide insurance against any harm to MAHLE or its employees, Sellers or the mover's employees, or the public arising out of its activities hereunder. The minimum combined single limit of such insurance is to be \$5,000,000, written by an insurer reasonably acceptable to MAHLE. In addition, Seller shall maintain broad form property damage liability insurance covering the activities described in this Section. All policies shall name MAHLE as an additional insured.

## 27 Remedies

27.1 The rights and remedies reserved to MAHLE in the Order will be cumulative with and in addition to all other legal or equitable remedies.

27.2 In any action brought by MAHLE to enforce Seller's obligations in connection with the production or delivery of Supplies or transition support, or for possession of property, the parties agree that MAHLE does not have an adequate remedy at law and MAHLE is entitled to an immediate order for specific performance of Seller's obligations (including related temporary and preliminary injunctive relief).

27.3 MAHLE shall recover actual and reasonable attorney's fees (including the cost of in-house counsel) in any action arising out of this Order, unless Seller is the prevailing party.

## 28 Notices

28.1 All notices pursuant to this Order shall be in writing and, unless otherwise expressly stated in this Order, and:

28.1.1 transmitted in any of the following ways: (i) mailing by certified mail, return receipt requested, with first-class postage prepaid; (ii) mailing by recognized overnight service utilizing receipts, delivery charges prepaid; (iii) fax where an electronic

proof of transmission generates at the time of sending; (iv) email, subject to proof of transmission; or (v) MAHLE's electronic system for communication with its suppliers. A copy of any notice to MAHLE must be sent attention MAHLE Legal Department; and

28.1.2 be effective for (i) above upon five (5) days after posting; for (ii), above upon one (1) business day following deposit; or for (iii), (iv) or (v) above on the date of transmission.

## 29 Diversity Initiative

29.1 MAHLE encourages its Sellers to use diverse suppliers.

29.2 A diverse supplier is a business establishment that meets one or more of the following conditions: (i) a small business, as defined in Title 15, §632 of the United States Code and related regulations; (ii) a small business owned and controlled by socially disadvantaged individuals (at least fifty one (51) percent of the business is owned and controlled by one or more socially and economically disadvantaged individuals and the management and daily business operations are controlled by one or more such individuals); and (iii) a business that is at least fifty one (51) percent owned by a woman or women who also control and operate the business. Upon MAHLE's request, Seller will inform MAHLE annually the percentage, based on dollar value of the content provided by diverse suppliers of the part purchased hereunder, as well as the basis for claiming that such content was provided by diverse suppliers.

## 30 Miscellaneous

30.1 Waiver. Either party's failure to insist on the performance by the other party of any term or failure to exercise any right or remedy reserved in this Order, or either party's waiver of any breach or default hereunder by the other party shall not, thereafter, waive any other terms, conditions, rights, remedies, breaches or defaults, whether of the same or a similar type or not.

30.2 Severability. If any provision of this Order, or portion of any provision, is declared unenforceable, the balance of this Order or such provision shall be interpreted and enforced to the greatest extent possible as if the unenforceable provision or portion had never been a part hereof. In particular, if any interest rate provided for herein is higher than that permitted by applicable law it shall automatically be amended to the highest legal rate.

30.3 Survival. The obligations of Seller to MAHLE survive termination of the Order, except as otherwise provided in the Order.

30.4 Interpretation. No provision may be construed against MAHLE as the drafting party. Section headings are for convenience or reference only, and do not affect the meaning of the Order.

30.5 No Publicity. Seller will not advertise, publish or disclose to any third party (other than to Seller's professional advisors on a confidential and need-to-know basis) in any manner



the fact that Seller contracted with MAHLE to furnish MAHLE the Supplies pursuant to the Order or any terms of the Order (including prices), or use any trademarks or trade names of MAHLE in any press release, advertising or promotional materials, without first obtaining MAHLE's written consent.

30.6 Relationship of Parties. Seller and MAHLE are independent contracting parties and nothing in the Order will make either party the employee, agent or legal representative of the other for any purpose. The Order does not grant either party any authority to assume or to create any obligation on behalf of or in the name of the other. Seller will be solely responsible for all employment and income taxes, insurance premiums, charges and other expenses it incurs in connection with its performance of the Order, except as approved by MAHLE in writing. All employees and agents of Seller or its respective contractors are employees or agents solely of Seller or such contractors, and not of MAHLE, and are not entitled to employee benefits or other rights accorded to MAHLE's employees. MAHLE is not responsible for any obligation with respect to employees or agents of Seller or its contractors.

30.7 Third-Party Beneficiaries. MAHLE's subsidiaries and affiliates are express third party beneficiaries of this Order, and any such subsidiary or affiliate may exercise the rights and remedies of MAHLE hereunder as if such party were a party to this Order.

30.8 Conflict of Interest. Seller represents and warrants that its performance of the Order will not in any way conflict with any continuing interests or obligations of Seller or its employees or contractors. Seller further warrants that while the Order is in effect, Seller and those of its employees and contractors participating in the performance of the Order will refrain from any activities that could present a conflict of interest with respect to Seller's relationship with MAHLE or its performance of the Order.

30.9 Jurisdiction and Applicable Law.

30.9.1 This Order shall be interpreted and enforced in accordance with the local, domestic laws of the State of Michigan without regard to its conflicts of law provisions, as if MAHLE and the Seller entirely performed all transactions between them in the State of Michigan and in the United States of America, exclusive of their choice of law rules. The parties expressly consent to the sole and exclusive jurisdiction and venue, to the maximum extent permitted under the law, of the State courts located in Oakland County, Michigan or the federal courts in the Eastern District of Michigan, Southern Division, for all lawsuits brought by either party arising out of or related to this Order.

30.9.2 The parties expressly agree that the United Nations Convention on Contracts for the International Sale of Goods shall not apply to this Order or any agreement or dispute between the parties.

30.10 Arbitration.

30.10.1 MAHLE, exercised by written notice at any time before or within 30 days following the service of process in a legal action, may submit any dispute regarding the Agreement, other than requests for injunctive or declaratory relief,

to binding arbitration, conducted in the English language using a single arbitrator selected by the parties. The arbitrator will issue written findings of fact and conclusions of law. The following also applies based on the Seller's place of incorporation respectively:

- a. China Sellers. In cases where the Seller's place of incorporation is in China, then the venue for all disputes arising out of or in connection with this Award shall be either: (1) in the State courts located in Oakland County, Michigan or federal court within the Eastern District of Michigan, Southern Division; or (2) if MAHLE submits the dispute to arbitration, the New York Convention on Foreign Arbitral Awards ("NYCFAA") for arbitration that shall be conducted in accordance with the NYCFAA's arbitration rules in effect at the time of application for arbitration. The place of arbitration shall be New York, New York. Any award entered in such arbitration may be enforced in any jurisdiction in which the party whom it is sought to be enforced against resides or may have assets.
  
- b. India Sellers. In cases where the Seller's place of incorporation is in India, then the venue for all disputes arising out of or in connection with this Award shall be either: (1) in the State courts located in Oakland County, Michigan or federal court within the Eastern District of Michigan; or (2) if MAHLE submits the dispute to arbitration, pursuant to the Rules of Arbitration of the International Chamber of Commerce by three (3) arbitrators appointed in accordance with said rules. The place of arbitration shall be in the Republic of India or the Republic of Singapore. Any award entered in such arbitration may be enforced in any jurisdiction in which the party whom it is sought to be enforced against resides or may have assets.

IN WITNESS WHEREOF, we acknowledge receipt of and accept the Order without exception.

**Seller's Name:** \_\_\_\_\_

**By:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**MAHLE's Name:** \_\_\_\_\_

**By:** \_\_\_\_\_

**Title:** \_\_\_\_\_

**Date:** \_\_\_\_\_