Procurement @ MAHLE goes digital

What is 

SAP Ariba?

- 4.4M companies/190 countries
- 180M business commerce transactions p.a.
- 195M catalog items
- $2.9T commerce transacted

Ariba Network – the world’s largest B2B trading platform.
Through this dynamic, digital marketplace companies connect to get business done more efficiently than ever before. 

What are your benefits?

- collaborate immediately with all trading partners
- turn paper into efficient electronic transactions
  - 75% faster deal closure
- catch errors and correct them – before they even happen
  - 64% reduction in manual intervention
- see opportunities you are missing and have the ability to trade globally
  - find new customers
- track invoice and payment status online in real time and accelerate receivables
  - 62% decrease in late payments

How does it work?

- accept your invitation
- click the link in the email to proceed to the landing page
- select first time user or existing user
- click register now, enter the required information
- you are able to log in and configure your account

You have two options for the account creation:

<table>
<thead>
<tr>
<th>Standard Account</th>
<th>Enterprise Account</th>
</tr>
</thead>
<tbody>
<tr>
<td>✓ interactive e-mail</td>
<td>✓ full Ariba Network functionality</td>
</tr>
<tr>
<td>✓ all basic fulfillment transactions</td>
<td>✓ inbox/outbox on the network</td>
</tr>
<tr>
<td>✓ SAP Ariba Sourcing, Discovering</td>
<td>✓ catalogs</td>
</tr>
<tr>
<td>✓ mobile portal</td>
<td>✓ various reports</td>
</tr>
<tr>
<td>✓ free of charge</td>
<td>✓ integration possible</td>
</tr>
</tbody>
</table>

What does MAHLE expect?

We as MAHLE want to strengthen our supplier collaboration. You have been chosen as one of our strategic partners for the future. After the global rollout, MAHLE’s sourcing and procurement activities will be managed with SAP Ariba.

Therefore, we expect your full commitment!

What are your contact points?

During the Deployment Phase

MAHLE: supplier.ariba@mahle.com
SAP Ariba: enablement_mahle@ariba.com

After GoLive

SAP Ariba Help desk: http://supplier.ariba.com

© Sarah Bolten – MAHLE Supplier Enablement Lead